How ready is your practice or organization for the changing payment environment that is now upon us? For the past few years if you were paying attention you have heard healthcare leaders speak about population health, chronic care management and pay for value. The PA Chapter, in conjunction with the DE Chapter, was fortunate to receive a grant from the AAP Section on Administration and Practice Management to produce a three-part webinar series which is packed with information that it is critical for all of us to know. The intended audience for the series was pediatricians and their staff. Forty nine practices (103 physicians and practice staff) participated in the live events. Subsequently, several practices asked for the webinar recordings to share with colleagues. In addition, both chapters shared the links to the recordings with their entire membership.

**Part I** was presented by Dr. Karyn Rattay, Director of the Delaware Division of Public Health and focused on viewing your practice as a population. You owe it to yourself to watch with your office team members. It is critical that we all begin to think of caring not only for the patients who are in front of us at an appointment, but the patients who are not accessing care and should be. Who are my patients is a critical place to start.

**Part II** of the series, Dr. Geoff Simon, Chair of the AAP Committee on Practice and Ambulatory Medicine discussed using well visits to leverage payment. What does your practice do to proactively reach out to those patients you have identified as being part of "your practice population" to make sure they are coming in on time for preventive services such as well visits and vaccines? If you don't have an established procedure for doing this you are leaving money on the table and not providing optimum care to your patients. This is particularly important for our PA students heading back to school in the Fall. ACT NOW to identify them and get them in for care and needed vaccines!

**Part III** of the series, Dr. Renee Turchi, Medical Director of the Medical Home Initiative for the Pennsylvania Chapter, discussed Chronic Care Management. The information presented was informative and actionable. Renee discussed how you can affect change for this subpopulation of your patients, improve care, communication, and coordination and get paid to do so. Learn how to take ideas and move them to action in your practice!
Dr. Sue Kressly (President of the PA Chapter) has been fortunate to be involved in the Task Force on Pediatric Practice Change at the AAP. She encourages everyone to use the resources your colleagues leading change have prepared for you. Inform your chapter how they can help you at the local, state and national level. Know that change IS coming and those who are informed, prepared and have started to position themselves to view their practice differently will be the ones to survive and thrive in the changing payment models. Remember it’s okay to discuss finances when it comes to the business of pediatrics. If we do not have enough resources to provide care with a reasonable margin, our mission to our patients is not sustainable.

Dr. Cathy Zorc (President of the DE Chapter) is a community pediatrician with Nemours in Wilmington, Delaware. She wants physicians to have a voice for their future careers and advocate for children’s needs. She uses a population health lens in her work with Delaware state administrators and nonprofit organizations to improve the health of vulnerable populations, including children in foster care. If physicians take advantage of evolving tools and practice changes, we can improve children’s health and remain at the forefront of preventive healthcare.

Other handouts provided to participants were:
AAP Community Pediatrics: 2015 Practicing Population Health

Population health and the medical home:
https://medicalhomeinfo.aap.org/about/Pages/July2015.aspx

Webinar on Alternative Payment Models:
https://www.youtube.com/watch?v=dUVZwsiXU8c&feature=youtu.be

Other archived webinars on coding/payment:
https://www.aap.org/en-us/professional-resources/webinars/Pages/Webinars.aspx?nfstatus=401&nftoken=00000000-0000-0000-0000-000000000000&nfstatusdescription=ERROR:+No+local+token

More information on alternative payment models:
https://www.aap.org/en-us/professional-resources/practice-support/Pages/Payment-Models.aspx?nfstatus=401&nftoken=00000000-0000-0000-0000-000000000000&nfstatusdescription=ERROR%3a+No+local+token

Achieving Bright Futures (coding documents):
https://www.aap.org/en-us/professional-resources/practice-support/Pages/achieving-bright.aspx